

Arbonne Conference Call
May 18, 2008

Law 10: _____

Notes:

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Law 11: _____

Notes:

*“A lot of people approach risk as if it’s the enemy
when it’s really fortune’s accomplice.”*

—Sting

System of Success (S.O.S.)

Exercises

On your recorder that plays twenty-four hours a day, with your voice, I want you to add the phrase, “There are no rewards without risks.” I want you to hear this over and over. I want you throughout the day for 21 days to say this over and over. Every time fear steps in, you say, “There are no rewards without a risk.” Get that down deep in your subconscious until your subconscious is screaming at you, “Hey, if we don’t take this risk, we will get no reward!”

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“We gain strength, and courage, and confidence by each experience in which we really stop to look fear in the face...we must do that which we think we cannot.”

—Eleanor Roosevelt

System of Success (S.O.S.)

Excercise:

List your fears (from #1). Next list the consequences if you do not overcome the fear.

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Fear:

Consequence:

How will I face and defeat that fear:

Fear:

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System of Success (S.O.S.)

Exercise

This is Scot Anderson's Dice Game of Probability: For this exercise you will need two dice.

There are over two million millionaires in America today. Over one million of those millionaires started out with less than one thousand dollars. One million of the self-made millionaires failed more than ten times in businesses. When they did finally start the right business, the average rate of their return was a hundred times. That's average. Some people made fifty times their investment. Some people made 200 times. Some made 500 times. The average rate of their return was 100.

What I want you to do is pick a number between 2 and 12. Write that below in the business column. Every turn, you will pick a number. You will do a little math here to keep track. Every number you pick represents a business that you start. You will start off with a thousand dollars. I don't care who you are. If you put your mind to it, you can come up with a thousand dollars to start a business.

In the investment column is how much you are going to invest. I have to let you know that there is a huge chance you will fail. The odds are greatly against you. You can, if you want, just hold onto your \$1,000 and not risk losing it.

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What you are going to do is roll both dice. If you do not roll your business, as you probably won't, you lose that \$1,000. Each roll represents three months, so every three months, you can get a new \$1,000. If you happen to hit on your business, you get 100 times the amount you invested.

Now go to the next line and write in your new investment. Once again you risk as much as you have. If you have zero, don't forget to get your new \$1,000. But if you have \$10,000, you can risk it all or part. See how long it takes you to become a millionaire.

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